

**2019**  
**NECoMG**  
**Minimum Requirements for Budget Efficiency and Quality Surplus Sharing**  
**Participation**

**In order to be fully eligible for participation in Budget Efficiency and Quality Surplus sharing, the following criteria must be met:**

**1. No Outstanding Debt**

Outstanding Debt is defined as any unpaid balance owed to the Northeast PHO/NECoMG greater than **ninety** days from the date of the invoice.

**2. Contract Status**

Physician members must be primary or secondary with Northeast PHO to be eligible for budget efficiency and quality surplus sharing. Physicians who are considered excluded or non-participating from a health plan will not receive surplus for the health plan.

- a) Physicians who are secondary with Northeast PHO for BCBS will be eligible for BCBS budget efficiency and quality surplus if the Type II NPI is billed. Podiatrists and Oral Surgeons are not participating in the BCBS AQC contract but will be eligible for BCBS surplus and Northeast PHO will take an internal withhold (based on 10% of estimated revenue) from the settlement funds in the event of a loss for the following year. The withhold will be returned in the event of surplus in the same manner as other physicians who have withhold taken by the plan.
- b) Physicians who are secondary with Northeast PHO for HPHC will be eligible for HPHC surplus and Northeast PHO will take an internal withhold (based on 10% of estimated revenue) from the settlement funds in the event of a loss for the following year. The withhold will be returned in the event of surplus in the same manner as other physicians who have withhold taken by the plan.

**3. Physician Orientation**

All new Physician members must attend Physician Orientation within 90 days of their practice effective date (or NECoMG effective date, whichever is later) to receive 100% of their earned budget efficiency and quality surplus. If Physician attends orientation after 90 days of the practice effective date (or NECoMG effective date, whichever is later), eligibility for budget efficiency and quality surplus sharing will begin as of the first day of the month following attendance. Orientation meetings will be held once a month.

**4. Meeting Attendance**

Threshold to Participate in Budget Efficiency and Quality Surplus Sharing:

- a) **Primary Care Physicians - Internal Medicine & Family Practice:**
  - i. 9 or more meetings in accordance with the requirements as outlined in Meeting Attendance policy: full participation in budget efficiency and quality surplus sharing.

- ii. 8 meetings in accordance with the requirements as outlined in Meeting Attendance policy: PCP forfeits \$2,500 of their budget efficiency and quality surplus sharing or the full amount of their budget efficiency and quality surplus dollars if the amount is less than \$2,500.
- iii. 7 meetings in accordance with the requirements as outlined in Meeting Attendance policy: PCP forfeits \$5,000 of their budget efficiency and quality surplus sharing or the full amount of their budget efficiency and quality surplus dollars if the amount is less than \$5,000.
- iv. Attends 6 or less approved meetings: PCP forfeits all of their budget efficiency and quality surplus sharing.
- v. If a PCP has an approved Leave of Absence, or is a member of the Northeast PHO for only part of the year, the number of meetings required will be pro-rated.
- vi. PCPs who attend Physician Orientation can apply that meeting toward the meeting attendance criteria.

**b) Primary Care Physicians - Pediatrics:**

- i. 5 or more meetings in accordance with the requirements as outlined in Meeting Attendance policy: full participation in budget efficiency and quality surplus sharing.
- ii. 4 meetings in accordance with the requirements as outlined in Meeting Attendance policy: PCP forfeits \$5,000 of their budget efficiency and quality surplus sharing or the full amount of their budget efficiency and quality surplus dollars if the amount is less than \$5,000.
- iii. Attends 3 or less approved meetings: PCP forfeits all of their budget efficiency and quality surplus sharing.
- iv. If a PCP has an approved Leave of Absence, or is a member of the Northeast PHO for only part of the year, the number of meetings required will be pro-rated.
- v. PCPs who attend Physician Orientation can apply that meeting toward the meeting attendance criteria.

c) **Specialists:**

- i. Attends 2 meetings in accordance with the requirements for the specialty as outlined in the Meeting Attendance policy: full participation in budget efficiency and quality surplus sharing. ***Please note the attendance policy for specialists mandates that the specialists attend one meeting from the Open Meeting I selection to participate in budget efficiency and quality surplus sharing. Please see attached Meeting Attendance policy document.***
- ii. Attends 1 of 2 meetings in accordance with the requirements for the Specialty as outlined in the Meeting Attendance policy: forfeits 50% of their budget efficiency and quality surplus dollars, up to a maximum amount of \$5,000.
- iii. Attends none of the required meetings in accordance with the requirements as outlined in Meeting Attendance policy: forfeits all of their budget efficiency and quality surplus sharing.
- iv. If a Specialist has an approved Leave of Absence, or is effective with the Northeast PHO after July 1st, only 1 meeting will be required. If a specialist has an approved Leave of Absence that spans the mandatory meeting period (Open Meeting I), the mandatory requirement will be waived.
- v. Specialists who attend Physician Orientation can apply that meeting toward the meeting attendance criteria.

If you have any questions regarding the minimum requirements please contact *Stacey Keough, Executive Director, at the Northeast PHO. Email: [stacey.keough@lahey.org](mailto:stacey.keough@lahey.org) or Phone: 978-816-2010.*