



ADVANTAGETRUST®

Purchasing Power for Physician Practices and Non-Acute Providers

AdvantageTrust offers unprecedented cost savings in the spend categories non-acute healthcare providers utilize most. Our committed model leverages the purchasing power of HealthTrust, the largest committed hospital group purchasing organization (GPO). AdvantageTrust members get the same pricing on most trusted brands as hospital members.

PROGRAM COMPONENTS

Committed GPO Model – Unique in our industry, our committed model leverages the strength of HealthTrust’s buying power. Members commit to 80% compliance with applicable AdvantageTrust categories; 85% of typical supply spend is covered through our contracted suppliers; members gain additional savings as the group’s volume grows.

Group purchasing agreements for non-acute healthcare organizations, including:

- Ambulatory surgery centers
- Physician offices and clinics
- Long-term care facilities
- Home health/hospice
- Nonprofit

Leverage Pricing – As a division of HealthTrust, AdvantageTrust has the unique ability to leverage volume with our suppliers and extend hospital pricing to our AdvantageTrust members.

Aligned Member Decision-Making – HealthTrust members are aligned in all contract awards to deliver a predictable volume for unprecedented savings. Contract decisions are governed by member-led advisory boards comprised of owners and members, to ensure committed volume in exchange for industry-best pricing.

Double-Digit Savings – AdvantageTrust’s leverage with vendors enables us to negotiate double digit average savings on most supplies used by non-acute facilities.

ABOUT ADVANTAGETRUST

A division of HealthTrust, AdvantageTrust is a group purchasing organization providing non-acute care members—physician offices, clinics, ambulatory surgery centers, long-term care and home health facilities—access to the same negotiated contracts HealthTrust has established for its larger hospital members, presenting the information in a way that is most relevant to facilities outside of a hospital setting. Our medical supply and pharmaceutical distribution partners specialize in serving non-acute market segments, offering low units of measure and timely committed schedules for delivery.



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KEY BENEFITS

Membership Is Free – We have a no-cause out clause after 60 days, so there is no risk.

Many Vendors Stay the Same – If we have a contract with your vendor, you will continue to use that vendor, but receive our lower pricing.

Order Items as Usual – You continue to order as you typically have in the past, but now receive our improved pricing. Through our online portal, you can contact our dedicated customer service team for support and learn about new vendors or expiring contracts.

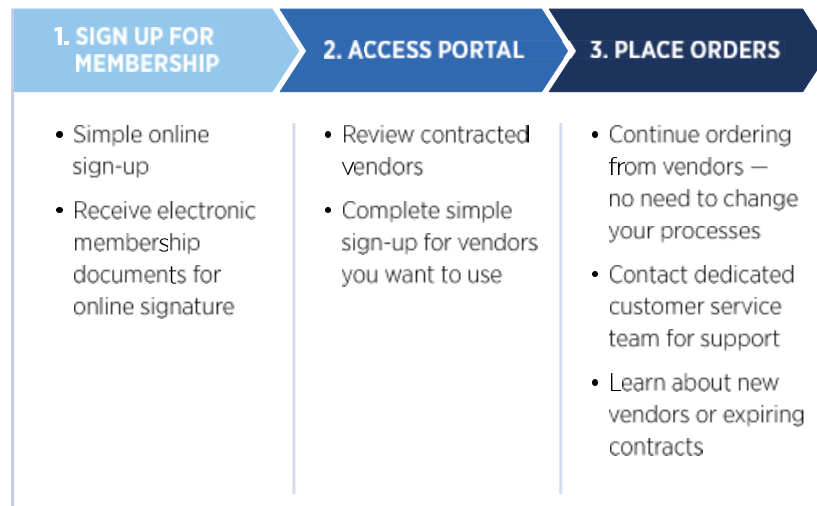
We Notify Vendors – Once you join, we help you notify vendors to ensure you receive the new pricing.

Benefits Extend Beyond Pricing – In addition to a lower price, being part of AdvantageTrust also means you have price protection, freight terms, low/no minimums and more.

It's Easy to Sign Up – Simply go online and complete an application. You'll receive your membership documents for online signature. Go to www.advantagetrustpg.com/sign-up-now/

GETTING STARTED WITH ADVANTAGETRUST

The process to get started is easy, with minimal disruption.



VENDOR CONTRACTS IN ALL MAJOR SPEND CATEGORIES:

- Medical/surgical supplies
- Pharmacy
- Food
- Housekeeping
- Office supplies/Copiers
- Maintenance
- Express mail/Shipping
- Rental cars/Travel
- Radiopharmaceuticals
- IT hardware and supplies
- Capital equipment
- Patient room furniture
- Environmental services
- Mail solutions
- Human resource services
- Distribution services
- Business products
- Laboratory equipment and supplies
- IV supplies

QUESTIONS?

For more information about how you can experience exceptional savings in the categories you use most, contact our AdvantageTrust team today:

866-841-2992 or memberservices@advantagetrustpg.com